

# HOW TO WIN THE DAY



## WIN THE DAY

- Make 5 check-in calls
- Write 3 personal notes
- Add 1 person to your database

## WIN THE WEEK

- Grab coffee with a favorite client
- Host at least 1 business-to-business lunch
- Average at least 7 Pop-Bys

## WIN THE MONTH

- Contact all of your A+ clients
- Send an Item of Value to your database on the 1st of the month
- Send an eReport on the 15th of the month
- Host 1 business networking meeting

## WIN THE YEAR

- Host at least 1 client party
- Measure your results vs. goals
- Work with a Coach

## REMEMBER

- WIN 2 HOURS** - you win the day!
- WIN 4 DAYS** - you win the week!
- WIN 3 WEEKS** - you win the month!
- WIN 8 MONTHS** - you win the year!